

END-TO-END SOLUTIONS PROVIDER

PACKAGING, 3PL, AND CONSUMER REWARDS



Founded in 1974, Group O is a 100% Hispanic, Family-owned Business Process Outsourcer specializing in:



Comprehensive Packaging Solutions



Secure Inventory Management



Order Fulfillment & Distribution



Kitting & Assembly



Returns Management



Supplier Consolidation & Management



Retail POS and GNFR



Rewards Program & Customer Care

BENEFITS DELIVERED

- Millions of dollars saved and thousands of tons of CO₂ offset through material reduction
- On-time fulfillment accuracy rate of 99.8%
- Improved quality and output with use of automation
- Improved load safety by over 800% resulting in reduced product damage
- Over \$22 Billion in client assets managed
- Over 20 million rewards fulfilled since 2014 valued at over \$2.2 Billion

OUR VALUES AND COMMITMENTS

Group O takes PRIDE in our Core Values of Partnership, Respect, Innovation, Dedication, and Excellence.

Commitment to our people

- Earn and show respect through ethical behavior, collaboration, and hard work
- Physical, mental, and financial health incentive programs
- Employee recognition programs
- Competitive benefits

Commitment to our partners

- Create strong, professional, long-term partnerships built on trust and integrity
- Develop innovative solutions that drive new standards of excellence
- Deliver the highest quality customer service and business solutions

Commitment to our planet

- UN Global Compact
- EPA ENERGY STAR Partner Provider
- SEDEX (Supplier Ethical Data Exchange)
- ISNetwork Contractor Network
- Sustainable Packaging Coalition member

Commitment to our communities

- Sponsorships and Charitable Donations
- Scholarships for Hispanic students
- Employee-led fundraising programs
- Hundreds of volunteer hours donated each year
- Helped create 50+ new minority-owned small businesses

AT-A-GLANCE PROFILE

- 1,000+ employees (43% diverse workforce, 62% female)
- Annual Revenue: \$900+ Million
- Top 5 Latino-owned Business (USHCC.com)
- MBE Corporate Plus Member



AWARDS

- AT&T Supplier of the Year
- MillerCoors Supplier of the Year
- Caterpillar Presidential Award
- National Minority Supplier of the Year (NMSDC.org)

KEY CLIENTS



Average client tenure: 25+ years

ISTA Transport Testing Lab Certification
Quality certifications: ISO 9001, SSAE 18
CAGE: 4Z9U0 **D&B number:** 80-278-7937
GSA Professional Service Schedule:
47QRAA19D00AD **Primary NAICS:** 561422, 561421, 541613, 541614, 52210, Additional NAICS: 561990, 561422, 541511, 518210, 541430, 541860, 541910, 561110, 561499, 541890, 541870, 488991, 493110, 493190, 541380, 423690, 425110, 561910, 561330, 561320, 532490, 811310, 541512, 561320, 561330

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